MARYLAND DEPARTMENT OF HUMAN SERVICES
CAROLINE COUNTY DEPARTMENT OF SOCIAL SERVICES

PRE-PROPOSAL CONFERENCE

RFP NO. CARLN/SERV 21-006-S
BPM 022589

RESPITE CARE SERVICES

Held via Google Meet
February 10, 2021

ATTENDANCE:

AGENCY:

Xylina Sanders, Procurement Officer
Vern Shird, Procurement Supervisor
Aretha Ector, Assistant Attorney General
ATTENDEES:

CAROLINE COUNTY DEPARTMENT OF SOCIAL SERVICES:

   Trish Chapman
   Jean Marshall
   RonQuel Friend

SOMERSET COUNTY DEPARTMENT OF SOCIAL SERVICES:

   Carey Kelley
   Claudia Nelson

KENT COUNTY DEPARTMENT OF SOCIAL SERVICES:

   Nikki Strong

ADK HOME HEALTH CARE, INC.:

   Kenneth Ayer, Administrator
   Shirley Wordie

COMFORT KEEPERS:

   Richard Howe, Owner
   Ashley Howe

DELMARVA COMMUNITY SERVICES:

   Donna Wilson, Respite Care Coordinator
   Santo Grande
   Andy Hollis
   Steven Doutt

PROMISING FUTURES, INC.:

   Angelique Gray Thompson, CEO/President
   Lori Marshall

SERVING YOU HOME CARE, LLC:

   Jacquelyn Hustead

VISITING ANGELS:

   Sherry McFarland, Director
   Elise Good
Reported by: Carol O’Brocki, Notary Public
Hunt Reporting Company, Glen Burnie, Maryland
MS. SANDERS: Welcome to the Pre-Proposal Conference leading for the Caroline County Department of Social Services Respite Care RFP. My name is Xylina Sanders and I am the DHS Procurement Officer for this solicitation.

The Contract Number for this RFP is CARLN/SERV 21-006-S and the eMMA Solicitation Number is BPM022589. And before we get started I would like to take roll call so that we do know for the record who is present.

So, when you hear you name, if you can just say “yes” or “present,” that would be great. Aretha?

(No audible response.)

MS. SANDERS: Aretha, you’re here, right?

Okay. Vern?

MR. SHIRD: Yeah, I’m here and I’ll spell out my name for the transcriptionist. First name is Vern. It’s V-E-R-N. Last name is Shird, S-H-I-R-D, and I’m the procurement supervisor.
THE REPORTER: Okay. Thank you.

MS. SANDERS: Trish Chapman?

MS. CHAPMAN: Here.

MS. SANDERS: Jean Marshall?

MS. MARSHALL: Present.

MS. SANDERS: RonQuel Friend?

MS. FRIEND: Here.

MS. SANDERS: Carey Kelley?

MS. KELLEY: Here.

MS. SANDERS: Claudia Nelson?

MS. NELSON: Here.

MS. SANDERS: Nikki Strong?

MS. STRONG: Here.

MS. SANDERS: Okay. We have our Hunt reporter, Carol. Okay. ADK Home Health Care, Incorporated?

MR. AYER: Yes, I’m here.

MS. SANDERS: And that’s Kenneth Ayer?

MR. AYER: Yes, I’m here.

MS. SANDERS: Okay. Is Shirley Wordie on the line?
1 (No audible response.)
2 MS. SANDERS: No? Okay. Delmarva Community
3 Services, Donna Wilson?
4 MS. WILSON: I’m here.
5 MS. SANDERS: Okay. Is Santo Grande on the
6 line?
7 (No audible response.)
8 MS. SANDERS: Okay. Andy Hollis from
9 Delmarva?
10 (No audible response.)
11 MS. SANDERS: Steven Doutt from Delmarva?
12 (No audible response.)
13 MS. SANDERS: Okay. Promising Futures?
14 MS. THOMPSON: Here.
15 MS. SANDERS: Is that Angelique Gray
16 Thompson?
17 MS. THOMPSON: Yes.
18 MS. SANDERS: Okay. Is Lori Marshall on the
19 line?
20 MS. MARSHALL: Yes, I’m here.
21 MS. SANDERS: Serving You Home Care,
Jacquelyn Hustead?

MS. HUSTEAD: Present.

MS. SANDERS: Okay. And Visiting Angels, Sherry McFarland?

MS. MCFARLAND: Here.

MS. SANDERS: Okay. And Elise Good?

(No audible response.)

MS. SANDERS: Is Elise on the line?

MS. MCFARLAND: She raised her hand.

MS. SANDERS: Okay. Wonderful. All right.

So, at this time some of our DHS employees have already introduced themselves but I would like to give the other State employees in attendance an opportunity to introduce themselves to the vendors.

We’ll start with Central DHS. DHS employees, again for the record please state your name, title, and which office you represent. We can start with Central. Again, my name is Xylina Sanders. I am the procurement officer with the Department of Human Services Central Office.

Vern or Aretha, do you want to introduce
yourselves?

MS. ECTOR: I thought there were other people -- new people. Again, my name is Aretha Ector and I am the Assistant Attorney General working on this procurement. Just here for any questions.

MR. SHIRD: And I’ll reintroduce myself. My name is Vern Shird. I’m the procurement supervisor and I’m also here to provide guidance for my procurement staff on this procurement.

MS. SANDERS: Thank you, Vern. Caroline County?

MS. CHAPMAN: This is Trish Chapman. I’m the assistant director for Operations here at the local, and this is a mid-shore endeavor so we have five counties that work together on this, but we’re the lead county on this procurement.

MS. SANDERS: Okay.

MS. MARSHALL: I’m Jean Marshall, fiscal accounts tech and I’m with Caroline County.

MS. SANDERS: RonQuel?

MS. FRIEND: Good morning. My name is
RonQuel Friend from Caroline County DSS. I’m the Adult Services supervisor.

MS. SANDERS: Somerset County?

MS. KELLEY: Carey Kelley, the Adult Services supervisor.

MS. NELSON: Claudia Nelson, director for Somerset County Social Services.

MS. SANDERS: Okay. And Kent County? (No audible response.)

MS. SANDERS: Kent County are you there? Nikki, you there? Okay. We’ve lost Nikki so maybe she can come back on.

Okay. So thank you all for the introductions. The purpose of this meeting is to address any questions or concerns that prospective offerors may have with regard to the scope of work or the procurement process prior to submission of their proposals.

Changes to the scope of work will be published on eMaryland Marketplace Advantage as amendments or rounds (phonetic) and they will supercede
the original published document as per COMAR 21.05.02.07. The Pre-Proposal meeting minutes will be published as an amendment or round and become part of this solicitation.

Proposals are due no later than 10:00 a.m. on March 17th, 2021. Proposals will not be accepted via fax. If you decide not to submit a proposal, please fill out the No Bid form attached to the RFP and email it directly to me at xylina.sanders@maryland.gov. Do not submit a bid for zero dollars.

Please note that once the proposal is opened I cannot give out results. However, the award information will be published on eMaryland Marketplace Advantage. I also cannot comment during the proposal review process. As soon as practicable, after an contractor is selected, all offerors will be notified of the recommendation for award.

The contract will be for two years starting July 1st, 2021 with three one-year renewal options. The award of this contract shall be made to the responsible offeror that submits the proposal that is
determined to be the most advantageous to the State.

Please be mindful that a responsible determination must be made. “Responsible” as defined in COMAR Title 21 refers to the capability in all respects (phonetic) to perform fully the contract requirements and the integrity and reliability that shall assure good faith performance.

The RFP document can be downloaded free of charge at the eMaryland Marketplace Advantage website at procurement.maryland.gov. In order to receive a contract award, a vendor must be registered on eMMA. Registration is free.

If you are not currently registered on eMMA, you will find a link for registration under Section 4, Procurement Instructions. If you need any assistance, you may call the eMaryland Marketplace Advantage help desk number at 410-767-1492.

I do want to notify you that there will be an amendment updated on eMMA that will address a change in the deadline for the Q&A. So currently the Q&A is slated to close on Wednesday, February 24th, 2021 at

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12:00 p.m. The new close date of the Q&A will now be 
Friday, March 12th, 2021 at 12:00 p.m.

We will now begin the Q&A and I would like to 
request that vendors kindly state their name again and 
the company that they represent before posing their 
question.

Any questions?

MS. WILSON: Hi. I’m Donna Wilson, Delmarva 
Community Services. I had a few questions. I don’t 
know if you want me to just do one at a time. The part 
where it says reference letters, they were mentioned 
three different times. I wasn’t sure how many total 
reference letters you’re asking for and from whom.

MS. SANDERS: Okay. Donna, where did you -- 
do you have the RFP in front of you? I think you gave 
us three reference letters but I’m not sure which 
section you’re looking at.

MS. WILSON: Like we usually get letters from 
either clients, families --

MS. SANDERS: Yes. Yes.

MS. WILSON: They were mentioned in three
different places and I just wanted to know how many
total of those type letters you’re looking for.

MS. SANDERS: I believe it was three.

MS. WILSON: Okay.

MS. ECTOR: So if you look at Section 5.3
(I), it’s my page 39.

MS. SANDERS: Yes. At least three references
are requested from customers.

MS. WILSON: Okay. I also had another
question about the application at the end. I do have
my own. Is this an application that you want us to use
instead?

MS. SANDERS: The Respite Care application?

MS. WILSON: Yes.

MS. SANDERS: Yes. This is the application
that is to be used.

MS. WILSON: How about the medical piece? Is
there a piece to send to the doctor to get the medical
part?

MS. SANDERS: Caroline County, I’ll defer
that to you because I do not recall seeing that.
MS. CHAPMAN: I’m sorry. Can you repeat that?

MS. WILSON: Usually as part of the application I use already, there is a medical statement that the doctor fills out just to verify disability.

MS. CHAPMAN: And we didn’t request that? Is that what you’re saying?

MS. WILSON: I didn’t see that as part of the application. It was, I believe, one page.

MS. CHAPMAN: Okay. So what you’re saying is you would like to submit something more than what we’ve asked for?

MS. WILSON: Usually like my application has like my own agency attachments as well as the medical part just to verify disability.

MS. CHAPMAN: We would certainly be happy to see that, yes.

MS. WILSON: Okay.

MS. ECTOR: So just is there a requirement that the provider verify eligibility, perhaps you can go through the process to determine whether or not this
additional documentation is necessary, whether we should amend the proposal or not.

MS. CHAPMAN: I think that in the RFP it indicates that it’s a vendor’s responsibility to determine eligibility and we have not asked for them to show us how they do that. I don’t know that it’s necessary that they do, but if they wanted to include that we certainly would not opposed to seeing how they would accomplish that. But I don’t think it’s required anywhere in the documentation, nor do I think -- it really doesn’t matter how they do it so long as it’s done.

MS. ECTOR: Okay. Thank you.

MS. SANDERS: Were there any other questions?

MS. WILSON: I did have another question.

MS. SANDERS: Sure.

MS. WILSON: Delmarva Community Services.

I’m sorry.

MS. SANDERS: No, no worries.

MS. WILSON: The part in the proposal where it says the RN and the CNA are required, I wasn’t sure
what that was about.

MS. CHAPMAN: I don’t see where that is that she’s speaking about. Where is it, Donna?

MS. SANDERS: Donna, can you verify what section of the RFP you’re referencing? The local is asking.

MS. WILSON: Sorry.

MS. SANDERS: That’s okay.

MS. WILSON: I’ve got them all in front of me, but I’m just looking. It said it had to be part of your proposal. Let me -- I’m just trying to locate the page. Now I can’t find it. It just said in order to be considered that had to be part of your proposal, an RN and a CNA.

MS. SANDERS: Are you referencing Experience and Qualifications of Proposed Staff? G on page 38?

MS. ECTOR: Or it may be page 21, Section 3.10.2, Personnel Experience. There’s a reference to a registered nurse --

MS. WILSON: Yes.

MS. ECTOR: -- and it gives those
qualifications, and the CNA. So what is your question concerning that requirement?

MS. WILSON: I wasn’t sure what the need for the RN and the CNA are.

MS. ECTOR: Okay. Perhaps someone from the program can answer that question, and also it may be helpful for someone from the program to give us some (indiscernible) services that we’re asking for and kind of go through the process of referrals. That may be helpful and could possibly answer your question, as well.

MS. CHAPMAN: RonQuel, do you think you can give us an overview of the services?

MS. FRIEND: I’m sorry. Can you repeat that one more time?

MS. CHAPMAN: Aretha was requesting that someone from the program give an overview of how the program works, the services that are provided, and exactly how the referral process works. Do you think you can do that?

MS. FRIEND: I can give it a try and you can
fill in wherever I’m missing, Trish, if you don’t mind.

   Basically -- this is my first year doing it so I’m a little rough with this. Basically community clients reach out to our provider and request respite care for their disabled adults that live in their household. The program is able to private pay the provider themselves or they’re able to provide financial income to the family members who then reimburse the family that has identified to care for their disabled adult in their home.

   The clients are able to receive up to -- the contract was, I think, 100 hours per year, with the understanding we are able to increase if we need it based on the need of the family up to a certain amount.

   Does that answer your question or do you need more information?

   MS. CHAPMAN: My understanding, and correct me if I’m wrong, RonQuel, is that they have the option of either providing their own care and that we reimburse them for or that the vendor could provide staff to do that care, that there is an option to do
either one; is that correct?

   MS. FRIEND: That’s correct.

   MS. CHAPMAN: Okay. So if we are saying they can hire -- the family can hire someone for respite and we would reimburse them, then they would not need to provide credentials for those respite care providers.

   But if they were thinking that they were going to do it themselves, hire staff that would then go into the home and do the respite care, then we would want credentials for those nurses, RNs, and CNAs. Does that make sense?

   MS. FRIEND: Yes, that makes sense.

   MS. CHAPMAN: Okay. And that’s basically I guess why that was in there because we did have that option. So, you know, a majority of what we have seen in history of this program is that the families want to choose their own respite provider and be able to be reimbursed for that, but there is an option for the vendor to also be able to provide, especially the higher level care when that’s needed.

   We don’t typically get a lot of that, but
when the higher level care is needed, we want that
option that it can be somebody that the vendor would
hire. So that’s --

MS. ECTOR: And that higher level of care,
would that involve perhaps the services of a registered
nurse --

MS. CHAPMAN: Yes.

MS. ECTOR: -- or the CNA?

MS. CHAPMAN: Yes, both.

MS. ECTOR: And so that’s why that
requirement is there, correct?

MS. SANDERS: Yes.

MS. ECTOR: Does that help? Does that answer
your question?

MS. WILSON: Yes. I -- yeah.

MS. SANDERS: Any other questions?

MS. MCFARLAND: This Sherry McFarland from
Visiting Angels. So, if we are bringing on a client
who -- proposal and gets approved for the 100 hours and
they’re not in the higher level of care, could regular
EJJ (phonetic) caregivers provide service and then if
they needed higher level then we would get the RN and
CNAs involved?

MS. CHAPMAN: I think that’s kind of the
model that we’re looking for, is that, you know, for
the most part most of our clients do not need the
higher level of care and so we would want to use the
least restrictive -- the less expensive care when
possible, and, you know, at some point if that becomes
no longer possible and they need a higher level of
care, then yes, we would need to get a nurse involved.

MS. MCFARLAND: Okay. Thank you.

MS. SANDERS: Thank you for the question.

Any other questions?

MS. HUSTEAD: Yes. This is Jackie Hustead
with Serving You Home Care. So, if the client decides
to use their own family member or their own caregiver,
are they still going through the vendor or is that
directly through the county?

MS. CHAPMAN: No, that’s (indiscernible) this
program, is that you as the vendor would be paying or
reimbursing this family for their --
MS. HUSTEAD: Oh, okay.

MS. CHAPMAN: Yeah.

MS. HUSTEAD: Okay.

MS. SANDERS: Any other questions?

(No response.)

MS. SANDERS: Going once.

MS. CHAPMAN: So let me just be really clear before we close if there are no other questions. I want to make it really clear that when customers are already involved with or wish to have a particular respite care provider that that’s our preference. We do not -- we’re not looking for this to be a whole lot of looking for someone to care for these folks. That’s typically already done for you. This is a management program where you manage the qualifications to make sure they’re eligible, and that you support the family but not -- you’re probably not going to be giving them the care. That’s not -- if you look in the RFP I think we’ve determined that it was what, 90-some percent of the customers in past several years have not needed the
higher level nursing care, and most of those that do not are finding their own family member or neighbor or church person that they want to care for their elderly relative because it’s most important they it be somebody they’re comfortable with.

So this is about eligibility more than it is about, you know, you providing them with someone in their home. Does everybody understand that?

UNIDENTIFIED SPEAKER: Yes.

MS. CHAPMAN: Okay. Sorry. I just want to get that in there.

MS. SANDERS: No. Thank you, Trish.

MS. MCFARLAND: Right. This Sherry McFarland again from Visiting Angels and this is our first meeting and first getting used to everything. Our previous director, I guess, submitted paperwork for us to get involved or see if this system that we could help provide services for.

But where would we find -- or how does the reimbursement and rates for services go?

MS. CHAPMAN: I’m not sure I understand your
question.

MS. MCFARLAND: I guess if we were to find eligibility for a client and we submit the paperwork for them to be in this program, do we submit paperwork or and, I guess, would they have to do like progress notes and each day that they are with that client or with that family member if they’re, you know, providing services to a family member? Is there paperwork that we submit for reimbursement or how does the monies, I guess, get allocated?

MS. CHAPMAN: We typically pay a monthly invoice to the vendor that provides us with the names of cases and how many hours. So it would be, you know, in a contract monitoring we would come out and look and make sure that you were doing what we had asked you to do.

But as far as the billing goes we just basically pay, you know, whatever cases you say you have served or how many hours you’ve served them. And it’s up to you to determine that they actually provided that service.
MS. MCFARLAND: Okay. Thank you.

MS. WILSON: I had a question on the invoice that we do send in monthly. It listed all the counties individually. Are there going to be separate pots of money for each county or is it one pot of money? How does that work?

MS. CHAPMAN: Because this is all new and it’s the first time we’ve done this, I think we’ve got one pot of money. So I think we can, you know, be a little bit more flexible than we’ve been able to be as five separate individual, you know, counties, but I know that every county is very interested in making sure that they get their share of services.

So we will have to probably work out some way of making sure that we keep an eye on that and that we’re not spewing too much to one county or another.

MS. WILSON: Okay. Thank you.

MS. MCFARLAND: And this is Sherry McFarland again from Visiting Angels. What are the counties that are involved into this?

MS. CHAPMAN: Well, Somerset -- how many are
there? I say five but I know there’s more than five.

MS. SANDERS: There are seven.

MS. CHAPMAN: Seven? Okay. Kent, Queen Anne, Caroline, Talbot. Claudia, hit me up with somebody.

MS. SANDERS: Kent, Queen Anne, Talbot, Caroline, Dorchester --

MS. CHAPMAN: Somerset.

MS. SANDERS: Somerset.

MS. NELSON: Was Talbot in this?

MS. SANDERS: Yes.

MS. ECTOR: Cecil is the other county and that list is found on page 4 of the solicitation.

MS. CHAPMAN: Thank you, Aretha.

MS. ECTOR: There’s a chart there.

MS. CHAPMAN: Thanks.

MS. NELSON: I knew there was a bunch of us. I couldn’t remember all of them, either.

MS. MCFARLAND: Thank you.

MS. SANDERS: Any other questions?

(No response.)
MS. SANDERS: No? Okay. Well, that will conclude our Pre-Proposal Conference for the Respite Care Services for Caroline County.

Again, if you have questions, please be sure to register on eMaryland Marketplace. All questions, no matter where they come from, who they come from, will be uploaded to eMMA and you will be able to access those there.

MS. ECTOR: Just to clarify, will questions come in via email directly to you and then you post them onto eMMA and will they be posted also on the DHS website?

MS. SANDERS: They will be posted on the DHS website. We have vendors that are already registered with eMMA, so questions can be sent to me via email and then those responses will be posted on eMMA. We have most of our people who responded actually are direct solicits and are not yet registered in eMMA.

UNIDENTIFIED SPEAKER: I have a question. To register on eMMA is it E-M-M-A or --

MS. SANDERS: It is -- you can find that
under your proposal format on page -- I just had that.

    MR. SHIRD: Actually it’s on the cover sheet.

It’s on the first page. There’s a link on the first
page of the RFP. There’s actually a link to the
website where you can register.

    MS. SANDERS: Will that take them directly to
    the register website?

    MR. SHIRD: Yes. It’s this link here, yes.
    MR. SHIRD: Yes.

    MS. MCFARLAND: Okay. And would we be able
to get a copy of that RFP? Because I think the
previous director had that.

    MS. SANDERS: Yes. I don’t know if you’re
one of the vendors that are registered. It’s on eMMA
but if you are a direct solicit I can resend that out
to you.

    MS. MCFARLAND: Okay. Thank you.
    MS. SANDERS: Sure.
    MS. MCFARLAND: And I’ll reach out through
email.
MS. SANDERS: No problem.

MS. WILSON: And as far as submitting on eMMA, I’ve never done that. Can you explain that process?

MS. SANDERS: eMMA is a new vehicle, so I’m going to be perfectly honest with you. Even as procurement officers we too are kind of familiarizing ourselves with eMMA.

When you go to register, it’s fairly self-explanatory. We do have the 800 number that I gave previously that you can reach out actually to the eMMA help desk if you having any issues in registering with eMMA.

Also, and I’ll see if I can locate the link here, there is an actual -- it’s called --

MS. CHAPMAN: Where’d you go?

MR. SHIRD: Okay. She got bumped off.


UNIDENTIFIED SPEAKER: The world of technology.

MS. CHAPMAN: Don’t you love it? Okay. So,
Vern, do you know what she was trying to say?

MR. SHIRD: Okay. I clicked on that link. I do see an email address for the help desk, also, that I can give out. It’s emma.helpdesk@maryland.gov. So, you know, just sometimes people like to have things in writing. So, it’s emma.helpdesk@maryland.gov. That’s the email address of the help desk if that helps anybody.

MS. NELSON: If you’re on the computer, under the chat box there is a link -- a website link that they’ve given us -- somebody gave us. It says “unknown.” I don’t know who it is, but it gives you the eMMA Marketplace information.

MR. SHIRD: Okay.

MS. THOMPSON: I apologize. I saw it and I wasn’t sure if that was it or not. This is Angelique with Promising Futures.

MS. ECTOR: So just until she comes back, eMMA is relatively new. It was revamped. It was eMaryland Marketplace. You may be familiar with that, and it was revamped now as a one-stop shop for all
procurements. So, going forward all procurements will be filed in eMMA. Responses to RFPS, IFBs will be submitted through eMMA -- questions, minutes, and everything will now flow through eMMA.

DHS also publishes the RFPs, the amendments, and questions on its website, as well as how we, you know, fully get engaged with eMMA. So you always check the DHS website and be sure to register with -- when you, you know, we recommend that you register early and try it out because you will upload basically your documents and take eMMA into this specific folder for this RFP. So all documents will be uploaded into that particular folder that (indiscernible) will have access to.

Please don’t wait until the last minute, the last half-hour, or hour to file with eMMA. We have seen some problems with individuals trying to access or upload their documents. If it’s not due to any fault of the State, meaning eMMA is crashing or the system is down, if your documents are not received in eMMA, but once you upload it will basically stamp it. So we know
when it’s been uploaded. We have the time. And if you’re having problems with your computer or server or whatever and you don’t get your proposal in by the deadline we cannot accept it. So it’s just like when you used to mail in your proposals or bring them in, they have to be on time, and again, I’ve seen some unfortunate occurrences where vendors have had problems but not because of eMMA, and if it’s not due to the fault of the State and your proposal is late we cannot accept it. So, go in there, play around with it if you can and definitely get a head start on submitting your proposal on the due date or before.

MS. SANDERS: Thank you. I got kicked out of my own meeting. Sorry about that. Thank you for that, Aretha.

Does anyone have any other questions?

(No response.)

MS. SANDERS: No? Okay. Well, again, I’d like to thank you all for coming to the Pre-Proposal --

MR. GRANDE: Hello?
MS. SANDERS:  Yes?

MR. GRANDE:  Hello?  Yeah.  Hi.  This Santo Grande from Delmarva Community Services.

MS. SANDERS:  Hello.

MR. GRANDE:  Yeah, hi.  Can you hear me?

MS. SANDERS:  Yes.

MR. GRANDE:  Okay.  Yes.  This is Santo Grande.  I have a question about the families requesting their own caregivers, and is there no restriction when it comes to a family wanting to have a caregiver -- a specific caregiver?  Are there any exceptions to that rule?

MS. CHAPMAN:  If I recall, Santo, they cannot be someone who actually lives in the home.  I think that -- Aretha, does that sound familiar?  I believe that the only restriction was it could not be a household member (indiscernible) much respite.

MR. GRANDE:  That’s the only restriction that you see but that could change the dynamics that they probably already have.  I’m just wondering because it sounded like -- when I was listening it sounded like
there weren’t any restrictions about a family choosing their own caregiver.

MS. CHAPMAN: I do not believe that there is any regulations, any law that would restrict who the caregiver is other than the fact that it cannot be a household member, and we have not put any further restrictions on this requirement other than what is already in law.

MR. GRANDE: Okay. All right. Thank you.

MS. CHAPMAN: Uh-huh.

MS. SANDERS: Thank you for the question.

Any other questions?

(No response.)

MS. SANDERS: No? Okay. Again, thank you for your participation in the Pre-Proposal Conference and we look forward to receiving your responses and your proposals. Thank you so much for your attendance. You each have a great day. Thank you.

(At 10:40 a.m. the Pre-Proposal Conference concluded.)
CERTIFICATE OF NOTARY

I, Carol O’Brocki, Notary Public, before whom the foregoing testimony was taken, do hereby certify that the witness was duly sworn by me; that said testimony is a true record of the testimony given by said witness; that I am neither counsel for, related to, nor employed by any of the parties to this action, nor financially or otherwise interested in the outcome of the action; and that the testimony was reduced to typewriting by me or under my direction.

This certification is expressly withdrawn upon the disassembly or photocopying of the foregoing transcript, including exhibits, unless disassembly or photocopying is done under the auspices of Hunt Reporting Company, and the signature and original seal is attached thereto.

______________________________
CAROL O’BROCKI, Notary Public
in and for the State of Maryland

My Commission Expires: January 15, 2023

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