

DEPARTMENT OF HUMAN RESOURCES/OFFICE OF TECHNOLOGY FOR HUMAN
SERVICES (OTHS)
REQUEST FOR PROPOSALS (RFP) FOR
AUTOMATED FISCAL SYSTEM (AFS) MODERNIZATION PROJECT

QUESTIONS AND RESPONSES #1

Question 1: Is this solicitation (# MDN0031030406 or OTHS/OTHS-17-013-S) the same one DHR released in June 2016 (# MDN0031027601 or OTHS/OTHS-16-024-S)?

Answer: No. This RFP is similar to what was released in June 2016, but is different in some respects. For example, the Scope of Objectives and the Minimum Qualifications for Personnel have changed.

Question 2: Did DHR cancel the June 2016 RFP (OTHS/OTHS-16-024-S)?

Answer: Yes.

Question 3: Can companies from outside of Canada (like India or USA) submit a proposal in response to the RFP?

Answer: Yes. This RFP is originating from the Office of Technology for Human Services, of the Department of Human Resources for the State of Maryland, United States of America - and bears no connection with the country of Canada. Therefore a company that is headquartered outside of Canada may submit a proposal. Additionally, firms headquartered outside of the United States may submit proposals. However, Offerors should be mindful of RFP Section 3.4.5's requirement to provide services under the RFP from data centers that are located in the United States. That section states:

Data Location

The Contractor shall provide its services to the State and its end users solely from data centers in the United States ("U.S."). Storage of State data at rest shall be located solely in data centers in the U.S. Storage of State data is not permitted on portable devices, including personal computers, except for devices that are used and kept only at its U.S. data centers. Access to State data remotely is permitted only as required to provide technical support. The Contractor shall provide

technical support on a 24/7 basis if requested by the State.

Question 4: Does the Contractor have to come over there for meetings?

Answer: Yes. Per Section 1.16, Oral Presentation/Demonstration, Offerors determined to be reasonably susceptible will be asked to make oral presentations summarizing their technical proposal regarding their proposed solution to State representatives. These demonstrations will take place at DHR/OTHS. Additionally, the Contractor may have to attend in-person meetings at DHR/OTHS during the term of the Contract.

Question 5: Can the Contractor perform the RFP's tasks outside of Canada (like, from India or USA)?

Answer: Please see the response to Question 3. While the Contractor may perform the tasks outside of Canada, it cannot provide the services outside of the United States.

Question 6: Can Offerors submit proposals via email?

Answer: No. Per RFP Section 4.5.1, Proposal Delivery, Offerors may submit proposals by mail or via hand delivery only. DHR will not consider any proposal delivered by e-mail or facsimile